

## Tea Market Report: Sale 49 of 8th - 9th December 2025

There was improved general demand for the 160,484 packages (10.82m/kgs) on offer with 12.58% remaining unsold.

### Leaf Grades (M2 & M3)

Offerings: 80,040 packages (5.27m/kgs) – 12.64% unsold.

#### BP1:

**Best** – Some teas advanced by up to USC48 with others irregular ranging between USC23 dearer to easier by up to USC24.

**Brighter** – More irregular enquiry ranging between USC26 dearer to easier by up to USC35.

**Mediums** – KTDA mediums mostly gained by up to USC33 but some teas were irregularly easier by up to USC12 with plantation mediums steady to USC23 dearer to easier by up to USC12.

**Lower Medium** – Lost up to USC22.

**Plainer** – Irregularly shed by up to USC20.

#### PF1:

**Best** – Irregular interest varying between firm to USC14 dearer for most teas to easier by up to USC7 for select lines.

**Brighter** – Were irregularly dearer by up to USC19.

**Mediums** – KTDA mediums gained by up to USC18 with plantation mediums dearer by up

### Current and Future Fresh Auction Offerings

Country	Sale 49 8 - 9 Dec'25		Sale 49 2 - 3 Dec'24		Sale 50 15 - 16 Dec'25		Sale 01 5 - 6 Jan'26	
	MG	SG	MG	SG	MG	SG	MG	SG
Kenya	101,720	8,960	94,120	12,241	96,120	9,540	92,640	8,960
Uganda	10,380	8,344	11,040	6,500	10,720	9,580	8,960	7,658
Tanzania	280	0	1,200	239	280	0	280	0
Rwanda	8,440	440	5,960	680	8,560	640	7,760	740
Burundi	520	520	600	160	1,160	860	520	420
Zambia	0	0	0	0	0	0	0	0
Malawi	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	0	0
Reprints	20,120	780	30,580	1,960	10,600	1,300	13,761	1,500
<b>Total</b>	<b>121,340</b>	<b>18,264</b>	<b>112,920</b>	<b>19,820</b>	<b>116,840</b>	<b>20,620</b>	<b>110,160</b>	<b>17,778</b>
	<b>139,604</b>		<b>132,740</b>		<b>137,460</b>		<b>127,938</b>	

to USC22.

**Lower Medium** – Steady to USC15 above previous rates but select lines shed by up to USC4.

**Plainer** – Steady to USC11 above previous levels

### DUST Grades (M1)

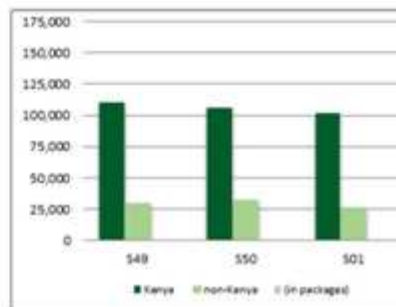
Offerings: 61,420 packages (4.58m/kgs) – 13.03% unsold.

#### PDUST:

**Best** – Met irregular interest and ranged between firm to mostly dearer by up to USC18 but some teas were easier by up to a similar margin.

**Brighter** – Irregularly gained by up to USC29.

**Mediums** – KTDA mediums were dearer by up to USC17



but few lines shed by up to USC9 with plantation mediums advancing by up to USC14.

**Lower Medium** – Firm to USC19 dearer for most offers with a few invoices USC6 below last levels.

**Plainer** – Gained by up to USC14.

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#### DUST1:

**Best** – Appreciated by up to USC12.

**Brighter** – Were dearer by up to USC22.

**Mediums** – KTDA mediums saw irregular interest ranging between firm to USC19 above previous levels to easier by up to USC9 with plantation mediums advancing by up to USC12.

**Lower Medium** – Were up to USC14 dearer for the few lines on offer.

**Plainer** – Were firm to USC17 dearer.

#### Secondary Grades (S1)

**Offerings:** 19,024 packages ( 967,869.00 kilos) – 8.31% unsold.

In the Secondary Catalogues, best **BP**s gained while others were steady with **PF**s firm but a few select lines were dearer. Clean well sorted coloury **Fannings** irregularly held value while **similar DUSTs** were steady. **Other Fannings** sold at previous rates with **DUSTs** firm. **BMFs** were readily absorbed at steady levels.

#### Markets

Pakistan Packers were strong with Yemen, other Middle Eastern countries, Kazakhstan and other CIS states

more active. Bazaar and Afghanistan maintained interest with improved enquiry from Egyptian Packers. UK

were active but selective with some support from Russia. Sudan remained absent with South Sudan and Local

**Packers** showing some activity. Somalia maintained interest at the lower end of the market.

### Mombasa Auction Hammer Market Analysis - Sale No 49

Category (Band)	Percentage volume sold	Average Price ranges (for the marks within the category)		Min-Max Prices per grade							
				BP1		PF1		PD		DUST1	
		Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
1 Best	92%	3.14	3.84	2.5	4.4	3.22	3.86	3.1	3.56	3.08	3.64
2 Below Best	91%	2.55	3.5	1.9	3.89	2.6	3.47	2.15	3.34	2.4	3.34
3 Good	81%	1.7	2.77	1.63	2.21	1.7	2.86	1.61	2.65	1.52	2.6
4 Best Medium	93%	1.51	2.01	1.5	1.6	1.52	2.19	1.49	1.9	1.5	1.62
5 Medium	82%	1.22	1.85	1.26	1.8	1.34	2.1	1.2	1.85	1.29	1.85
6 Lower Medium	93%	0.82	1.46	0.87	1.47	1.03	1.56	0.82	1.46	0.92	1.18
7 Plain	94%	0.84	1.65	0.87	0.92	0.93	1.65	0.82	1.65	0.8	1.15
<b>Totals</b>	<b>87%</b>	<b>0.82</b>	<b>3.84</b>	<b>0.87</b>	<b>4.4</b>	<b>0.93</b>	<b>3.86</b>	<b>0.82</b>	<b>3.56</b>	<b>0.8</b>	<b>3.64</b>

Category (Band)	Percentage of Total  Sold	Average Prices per grade								Totals	
		BP1		PF1		PD		DUST1			
		Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg
1 Best	10%	100576	3.25	428404	3.43	185860	3.28	91660	3.26	806500	3.36
2 Below Best	27%	217631	2.84	1129520	3.19	518118	2.98	293878	3	2159147	3.08
3 Good	33%	287676	1.82	1126649	2.47	949900	1.85	239320	1.87	2603545	2.12
4 Best Medium	10%	71188	1.56	344752	1.76	400864	1.63	16400	1.55	833204	1.67
5 Medium	11%	81440	1.49	282703	1.63	420403	1.51	56500	1.49	841046	1.55
6 Lower Medium	6%	61832	1	108360	1.26	183642	1.18	113236	1.08	467070	1.15
7 Plain	3%	16000	0.89	57556	1.2	101568	1.16	61772	0.97	236896	1.1
Totals	100%	836343	2.12	3477944	2.62	2760355	2.01	872766	2.2	7947408	2.31

Courtesy : Tea Brokers East Africa Limited